Start.up!
Germany
2018
FEEL THE PULSE OF THE GERMAN STARTUP ECOSYSTEM

In October 2018 a selected group of brave, enthusiastic and like-minded entrepreneurs from around the world had the opportunity to explore some of Germany’s most promising hotspots for both startups and “old economy”. Travelling around North Rhine Westphalia, they had the chance to connect to their peers and learn about what drives the German startup scene and current market development. Most importantly they were able to match with established companies, SMEs and big corporates and find new business partners, investors and clients.
The insurance industry is ripe for innovation and disruption: Modern technologies have found their way into the insurance sector, and investment in InsurTech startups has soared in recent years. Whether it’s developing new insurance models or using data from smartphone apps and wearables to dynamically price premiums according to observed behavior - opportunities for startups are boundless.

For centuries increasing mobility and logistic capabilities have allowed us to travel further and organize the transportation of goods more efficiently. And the possibilities are far from exhausted – there is always another new idea that allows start-ups to improve the way we move people and things.

The city of tomorrow is a city characterized by the collection and use of data to manage the demands of its citizens efficiently. From traffic monitoring and power generation, to water and waste networks and to schools and hospitals, this is our most diverse vertical.
The partners
THAT MAKE START.UP! GERMANY 2018 POSSIBLE:

GERMANY TRADE & INVEST

Germany Trade & Invest is the economic development agency of the Federal Republic of Germany. With more than 50 offices in Germany and abroad, and its network of partners throughout the world, GTAI supports German companies setting up in foreign markets, promotes Germany as a business location and assists foreign companies setting up in Germany. They continuously research the latest developments in potential markets, their legal frameworks and publish interesting invitations to tender on a daily basis. They also provide current industry analyses, individually tailored tax and legal information as well as financing and funding opportunities in Germany.

DIGITAL HUB INITIATIVE

With the Digital Hub Initiative led by the Federal Ministry of Economics and Energy, Germany is strengthening its position as the world’s leading digital ecosystem and attractive digital location. Startups, established business and academics come together in twelve digital hubs spread all over Germany. By combining the know-how of established companies with innovative startup ideas and scientific excellence, the Digital Hub Initiative promotes the emergence of a strong culture of innovation and new digital business models ranging from artificial intelligence to new mobility to smart infrastructure.
The ‘Tech-Entrepreneurship Initiative Make-IT in Africa’ promotes digital innovation for sustainable and inclusive development in sub-Saharan Africa. Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH implements this project on behalf of the German Federal Ministry for Economic Cooperation and Development (BMZ) as part of BMZ’s Digital Africa Initiative. In close collaboration with more than 20 corporate and financing partners, social enterprises, hubs and networks, ‘Make-IT in Africa’ supports an enabling environment for young entrepreneurs in the digital sector – to enable better access to finance, markets and skills.

NRW.INVEST

NRW.INVEST conducts international marketing for Germany’s No. 1 investment location, North Rhine-Westphalia (NRW). In doing so, it campaigns worldwide for foreign direct investments for NRW. Besides subsidiaries in Japan and the USA, NRW.INVEST operates branch offices in China, India, Israel, Korea, Poland, Russia, Turkey and the United Kingdom. With its international representations and the head office in Düsseldorf NRW.INVEST supports companies with investment projects or business locations in NRW. NRW.INVEST provides all interested investors with comprehensive information on NRW as a business location. In addition, the experts at NRW.INVEST are at hand with advice on tax and legal aspects as well as details regarding economic structure and industry clusters. They analyze investment plans and offer suitable commercial and industrial sites in NRW. They moderate and accompany investment projects confidentially from the first step to the successful conclusion. This applies in particular to expansions, startups and spin-offs.
## Schedule

<table>
<thead>
<tr>
<th>TIME &amp; LOCATION</th>
<th>INSURTECH</th>
<th>SMART CITY</th>
<th>LOGISTICS &amp; MOBILITY</th>
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<tr>
<td><strong>OCTOBER 7</strong></td>
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<tr>
<td>COWORKING SPACE &quot;SUPER7000&quot;</td>
<td>Dive into the international environment of Dusseldorf.</td>
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<td><strong>OCTOBER 7</strong></td>
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| CHAMBER OF COMMERCE DUSSELDORF | Official beginning: Start.up! Germany 2018  
How to Scale up your business in Germany – Best practice  
New business opportunities for international startups  
Meet representatives of coworking spaces and local startup initiatives |
|                  | @ARAG     | @VODAFONE  | @METRO AG            |
| COLOGNE, GAFFEL AM DOM | Feel the startup scene of NRW –  
Meetup with startups, investors and corporates |
| **OCTOBER 9**   |           |            |                      |
| CHAMBER OF COMMERCE COLOGNE | Official welcome to Cologne  
New economy meets old economy – newcomers meet experts  
Meet Accelerator 1. FC Köln and local companies  
"How to talk to Cologne corporates" by Vidar Andersen |
| BIOCAMPUS COLOGNE | Learn about BioCampus concept: From Startup to Corporate  
Meet members of the future Hightech Campus at a Mini-Expo |
| COLOGNE          | SECOND ROUND OF PITCHES |
|                  | @INSURLAB GERMANY | @BAYER | @COLOGNE BONN AIRPORT |
| STARTPLATZ COLOGNE | Join the Startup SAFARI pre-event and  
meet 40 corporate hosts in an exclusive setting |


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<td><strong>OCTOBER 10</strong></td>
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<td>CHAMBER OF COMMERCE DORTMUND</td>
<td>Reverse Pitch featuring thyssenkrupp, Evonik, duisport (Duisburger Hafen AG) and more</td>
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<td>ZOLLVEREIN ESSEN</td>
<td>Learn and discuss in workshops how to gain access to Germany. Meet corporates and investors like RAG, SchachtOne (Haniel) and more</td>
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<td>LANDSCAPE PARK DUIS-BURG</td>
<td>Matchmaking with local companies @WestVisions</td>
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<td><strong>OCTOBER 11</strong></td>
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<tr>
<td>JAHRHUNDERTHALLE BOCHUM</td>
<td>Accelerator Pitch featuring STARBUZZ, startport and more</td>
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<td>RUHR AREA</td>
<td>HALF FINAL PITCHES</td>
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<tr>
<td>JAHRHUNDERTHALLE BOCHUM</td>
<td>Participation at the „InternationalSummit“ of RuhrSummit 2018: Pitch final, workshops, matchmaking, panel discussions and more</td>
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Impressions
At the Start.up! Germany 2018 we will present our prostheses and a prototype of ATTILAN – our Multiplayer VR/IoT Rehabilitation Platform, which allows the most effective training of patients of different ages and functional abilities to live after trauma and use assistive technologies. Utilization of the game scenario and high availability of technology can significantly increase the motivation, emotional background of the patient and the effectiveness of rehabilitation.
Binah.ai

Binah mission is to make data science accessible to everyone across the organization with out-of-the-box use cases, democratizing Artificial Intelligence (AI) and delivering on the promise of the AI revolution. Our unique IPs are (1) combining signal processing and machine learning, as well as (2) a proprietary, comprehensive back-end AI framework that delivers best-in-class models with previously impossible accurate, stable and high-performance use cases, resulting in a significant ROI which is proven and measurable.
Coinfirm

COUNTRY Poland
FOUNDED 2016
PHASE OF DEVELOPMENT On the market
NUMBER OF EMPLOYEES 23
WEBSITE www.coinfirm.com

We provide anti-money laundering (AML) and know your customer (KYC) services for virtual currencies and blockchain actors – both new ventures financed by ICOs and some of the largest banks in the world. Our proprietary solutions streamline compliance to near-automation. By creating our own token, the AMLT, we’re supporting the creation of a global community of like-minded organizations and individuals who want to protect the ecosystem. Our Trudatum product gives users the ability to register and authenticate any type of data, providing instant, secure online confirmation of the authenticity of documents and other files.
digitconstant

COUNTRY Tunisia
FOUNDED 2017
PHASE OF DEVELOPMENT Taking pre-orders
NUMBER OF EMPLOYEES 4
WEBSITE www.digitconstat.com

We help insurance companies to offer their clients a better customer experience in claiming accidents, to decrease time and cost of claim Management and to reduce fraud by delivering them a mobile platform to digitize insurance accident claims.
Gefen Technologies

Enable distributed enterprise agents to digitally reach, engage and connect with their customers, creating meaningful and valuable interactions across all channels. The best platform for digital transformation of distributed agent networks. An all-in-one award-winning platform that connects your agents, brokers or advisors with their customers, using your content and marketing strategy, personalized to their needs.

COUNTRY Israel
FOUNDED 2014
PHASE OF DEVELOPMENT Launched
NUMBER OF EMPLOYEES 100
WEBSITE www.gefentechologies.com
CONTACT carsten@gefen.online
Oz Forensics helps to reduce digital fraud risks and costs by automating processes with image, video and biometric analysis and detect forgery in scans and photo.
mPOS solution for accepting payments in an integrated way. Dedicated solution for insurance business supporting hussell free data scanning, and payment right amounts to given accounts/entities.
Reliance HMO

RelianceHMO use mobile phones, telemedicine and data science to provide affordable health insurance in Nigeria. Over 190 million Nigerians have no access to health insurance with the attendant risks of mortality and morbidity. A market woman in Lagos today would find systemic barriers to enrolling her family for health insurance and would struggle to pay the annual, lump-sum payments. RelianceHMO allows people enroll for health insurance with their mobile phones, access care in 10 minutes instead of 2 weeks later and pay their premiums in affordable monthly installments.
Robot Vera

Robot Vera is an AI solution to automate phone and video interviews in order to empower every stage of talent management process in the company, such as talent acquisition, onboarding, adaptation, engagement, and turnover investigation.
Pan-African insurtech startup that is digitizing the insurance ecosystem for insurance stakeholders. WazInsure is leveraging on structured (internal data) and unstructured (crowd sourced) data sources to build a data-driven insurance platform enabling (potential) customers access insurance services simply, transparently and cost effectively.

YOUR NOTES

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AutoIconom is a mobile App platform for enabling a direct connection between car owner and service provider in the automotive industry. An equivalent of Uber but for Servicing vehicles. Auto Butler / АВТО ИКОНОМ is a user friendly mobile application that will revolutionize how people and companies maintain and service their vehicles, by reducing car repair and maintenance chores for their owners, to a single click on their smartphone, with separate applications for customers, Drivers and Business owners who can enabled the service and business model through Franchise and License.
Beat Drone

Beat Drone is a multi-sector drone service provider we implement drones in Agriculture, Oil & Gas, Infrastructure and Delivery with the aim of reducing cost of operation and improving efficiency.
Buildpals Technologies is a software company whose current flagship product is TenderSwift. TenderSwift is a procurement web app that allows organizations and businesses to facilitate border-less competitive tendering/Bidding for goods and services. This tool allows them to save cost and time in their procurement process. It also enables contractors and suppliers to generate leads as “public” tenders and bids are published on our TenderSwift marketplace.
Cargo Planning

COUNTRY Romania
FOUNDED 2015
PHASE OF DEVELOPMENT On the market
NUMBER OF EMPLOYEES 2
WEBSITE www.cargoplanning.com/en
CONTACT valerica@cargoplanning.com

CargoPlanning is a digital marketplace for freight processes developed by factories, retailers and logistics operators. Through the 4 modules, the platform covers the entire transport process: from routing and optimizing the number of needed trucks, organizing tenders, assigning shipments, allocating time slots for trucks loading and unloading to billing and reporting. Through CargoPlanning, factories and logistics operators have a real-time overview and make their business more efficient by up to 30%.
Emflux Motors is building Electric vehicle technologies and products for the world. It is an India based venture backed by angel and strategic investors with a mission to power 10 million electric vehicles by 2027.
Gideon Brothers

COUNTRY Croatia
FOUNDED 2017
PHASE OF DEVELOPMENT
Working prototype
NUMBER OF EMPLOYEES 41
WEBSITE www.gideonbros.ai

We are building a robot autonomy that layers deep learning on top of camera-based perception to create a new type of robot vision that is as reliable but 10x cheaper than LIDAR and (unlike LIDAR) data-rich. The combination of hardware and software carries the capacity to convert a wide variety of industrial machines and vehicles into autonomous mobile robots that are safe in dynamic, people-filled spaces. Our first commercially available product is an autonomous indoor transport vehicle, capable of moving 800kg. The intended market are logistics and manufacturing clients.
Hommycook

COUNTRY Bahrain
FOUNDED 2017
PHASE OF DEVELOPMENT On the market
NUMBER OF EMPLOYEES 4
WEBSITE www.hommycook.com
CONTACT Ahmed-Tohamy@hommycook.com

Hommycook is an online food ordering platform allows customers to order a fresh and healthy homemade meal from a housewife in their city, rather than ordering fast food. Hommycook gives everybody the opportunity to enjoy homemade food even if they don’t know how to cook or don’t have enough time to cook. We hope to change the way people eat and to keep them away from the unhealthy fast food. We want to provide everybody with fresher, better and more affordable meals. We want to establish a new category in the global online food ordering market. Hommycook empowers women who have a cooking talent and didn’t get an opportunity to enter the professional food industry. Our platform helps home cooks make money by selling their home cooked food to thousands of customers through Hommycook.

YOUR NOTES

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Navigine is a global provider of integrated positioning mobile technologies that enable advanced indoor navigation and proximity solutions with over 500 client installations worldwide and over 30 public mobile and web applications. Navigine software platform includes 2 major technology products:

1. Mobile SDK to integrate indoor navigation, marketing and analytics functions into any app
2. Software system for quick deployment of asset and vehicles tracking inside large buildings. Our partners use these products to create applications for multiple industries: Transportation, Retail, Manufacturing, etc.
Selling in Latin America is a painful process; shipments take ages to arrive - if they ever do - customs clearance is down to luck of the draw, and local deliveries are expensive. At nocnoc, we empower international eRetailers to increase their sales across Latin America with our cross-border eCommerce platform, making the process as easy as selling domestically. We offer a convenient, quick, and secure delivery solution at competitive rates, 100% guaranteed. Forget about cumbersome tax procedures and local regulations and offer a simple, unique, and enjoyable customer experience, whether your client is in Rio de Janeiro, Buenos Aires or Mexico City.
Orqa FPV is technology company focused on First Person View (FPV) solutions in the consumer/civil/commercial drone tech and mobility vertical enabling technologies for the emerging sector of Remote Reality (RR).
SENS- Optimalogistic

COUNTRY Tunisia
FOUNDED 2018
PHASE OF DEVELOPMENT Taking preorders
NUMBER OF EMPLOYEES 4
WEBSITE www.optimalogistic.com

Optimalogistic is the new generation of logistics companies. We aim to optimize the transport cost (land transport and handling) for both transport companies and Businesses. Truck drivers use our mobile application to share their real-time data (available space on their truck, geo-position, trips details). Businesses use our web-marketplace to search for transport or handling vehicles. We match offers and demands of transport needs to reduce the number of empty trucks on the road. We own zero trucks but our platforms offer superior-client-proposition like price standardization, real-time data for monitoring, multiple logistical services in one place, and a driver rating system.

YOUR NOTES

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SailRouter™ is a desktop and cloud software which enables insight into real-world ship performances connecting ship behavior on waves to actual engine performance data. The overall goal of the SailRouter™ is to offer automatic solutions for gathering and processing all necessary data during navigation to provide the first tailor made decision support system that could be used in Autonomous ships, as well.
Sprent

COUNTRY Saudi Arabia
FOUNDED 2016
PHASE OF DEVELOPMENT On the market
NUMBER OF EMPLOYEES 9
WEBSITE www.sprentapp.com

Sprent is an on-demand Urban Delivery App. Users who don’t have time to go and buy or send stuff can use Sprent by connecting them with independent couriers that we call them “Sprenters”, users can acquire products from any restaurant, market place or store in their city, as well as sending urgent packages. Once the order is made, the user can track the Sprenter in real time and view the status of the order step by step.
TICKEY allows users of urban mobility to pay for such services anytime with their smartphones anywhere and always to receive the best price for the ride based on proximity sensors tracking.
tinyDAVID

COUNTRY Ghana
FOUNDED 2014
PHASE OF DEVELOPMENT On the market
NUMBER OF EMPLOYEES 5
WEBSITE www.snoocode.com

SnooCODE is an addressing system for Africa developed in Africa, providing private and unique addresses for individuals and businesses that will supercharge logistics, commerce, postal services, emergency response and governance in supply chains.
Universal Sign

COUNTRY Chile
FOUNDED 2013
PHASE OF DEVELOPMENT On the market
NUMBER OF EMPLOYEES 3
WEBSITE www.univsign.com
CONTACT foyarzun@univsign.com

We are inventors of a new signage for doors of global use that drastically surpasses the performance of the current signaling known and applied around the world as PUSH/PULL. Our product adds two events that our competition does not report, “Swing door” and “Locked Door”. Additionally, it is able to inform how the doors operate from the opposite side to the one that we approach them, with which it is able to inform the 8 possible events in doors. Among other benefits, eliminates the language barrier by using only vectors to signal the operation of the doors.
Vakava Africa

COUNTRY Kenya
FOUNDED 2017
PHASE OF DEVELOPMENT Taking pre-orders
NUMBER OF EMPLOYEES 4
WEBSITE www.vakava.africa

Vakava is an early stage company that has been successfully deploying its smart cold chain solutions, primarily in Africa. The company has proven its ability to provide sustainable unbreakable cold chain that can help reduce post-harvest losses in the agriculture sector.
Xmarton s.r.o.

COUNTRY Czech Republic
FOUNDED 2015
PHASE OF DEVELOPMENT Launched,
NUMBER OF EMPLOYEES 20
WEBSITE www.xmarton.com

Xmarton give into any car modern technology that is usually only available in some fully equipped premium models. Xmarton connects your car to your mobile phone and helps you protect it against theft. It shows you where your car is located and if it is secured, and even lets you control your car using your phone. After starting the car. You can easily share your car with friends and family without handing over your keys. There is also available complete fleet management system with car reservation, that could be used for smart car sharing inside the company or as a business.
ConnectedBin provides smart solutions for just-in-time waste management. Our autonomous IoT sensor devices, once (retro)fitted to the bins, make the containers “smart” and allow for monitoring and management of the waste collection activities in real time. The containers report parameters like: Fill-level; Temperature; Location; Events (e.g. last pick-up); Alarms (e.g. fire, vandalism). These are then used through the software system for timely decisions. ConnectedBin helps companies to manage pro-actively waste operations and realize significant savings (e.g. 25-30% lower mileage of trucks).
Consair is a game changer for the construction industry. We are creating a holistic approach to dust control, through which the construction sites can protect both the construction worker and the users of the finished building from the hazards of dust. Our R&D is currently developing new solutions, including a data-driven monitoring of the dust control process and robotics. With our new solutions, we want to give construction sites a better understanding of the environmental conditions, mainly dust, but also other factors affecting quality at the site as well as the finished building.
Cooking Data

COUNTRY Spain
FOUNDED 2016
PHASE OF DEVELOPMENT On the market
NUMBER OF EMPLOYEES 8
WEBSITE www.cookingdata.es

Analytics as a service for the restaurant business. Cooking Data provides insights for restaurants in order to increase their profitability.
Ecocycle Ltd

COUNTRY Kenya
FOUNDED 2014
PHASE OF DEVELOPMENT On the market
NUMBER OF EMPLOYEES 10
WEBSITE www.ecocycle.co.ke

At Ecocycle Ltd, our solution is onsite waste water treatment and reuse. System components include a tank, air blowers, transfer pipes and automation components. The system biologically treats the waste water to safe standards for non-potable reuse. It, requires minimal space, low energy consumption and easy to install Target is the middle class and above that are not connected to municipal sewer. Our business model targets revenue from new installation sales, Annually renewable maintenance contracts for existing installations, as well as revenues from upgrades or conversions from other old systems.
FalconViz

FalconViz drone cutting-edge technology combines newly developed technique, such as Photogrammetry, with longstanding methods, like LIDAR, to ensure accurate result delivery (Data) in a fraction of the time! From surveying to visualization, FalconViz fully integrated end-to-end solution enhances our clients’ ability to survey, monitor and manage assets, leading the way to their projects’ success.
Feedyou s.r.o.

COUNTRY Czech Republic
FOUNDED 2014
PHASE OF DEVELOPMENT On the market
NUMBER OF EMPLOYEES 22
WEBSITE www.feedyou.agency
CONTACT david.fiedler@feedyou.agency

We have developed chatbot system, which is helping in recruiting people in companies. At the moment we are focusing just in Czech market and slowly expanding in German one. Our future vision is spread the system all over Europe and help in recruiting people from abroad and support mobility all over Europe.
Clever chatbot as a virtual HR assistant lets you automate repetitive activities. Feedyou is helping companies with hiring new employees via chatbots. We help companies with internal communication, employer branding, sourcing, onboarding, employee training, dealing with FAQs and also with getting feedback from candidates who apply for a job. Every Chatbot is available on several different platforms, from instant messaging apps, such as Messenger, Skype, Slack, Viber, to websites (web chat), internal systems and mobile apps. So far we work with companies such as Linet, Continental, Knorr-Bremse, ČEZ, ŠKODA AUTO, Panasonic, Aperam, Faurecia and much more.
ICE Commercial Power is a renewable energy company that is solving Nigeria's electricity crisis by scaling solar micro-grids. ICE's innovative systems, equipped with smart metering technology, offers the capability to monitor energy generation and consumption, in addition to allowing for secure payment processing through your mobile phone.
LLC Teplorium

COUNTRY Russia
FOUNDED 2015
PHASE OF DEVELOPMENT Taking pre-orders
NUMBER OF EMPLOYEES 10
WEBSITE www.teplorium.com
CONTACT economy13@gmail.com

A unique patented Highly energy-saving translucent structure PLORIUM can be used for all buildings: for windows, facades and doors and for modernization of non-efficient glazing. It is to 4 times exceeding the known energy-saving glazing system in any framing and by 60% exceeding the efficiency of best known global energy-saving developments and standards for Passive buildings. Advantage: protection from heat and cold, reduction of operation costs up to 70%, maximizing natural lighting, increased noise insulation, allows to reduce expenses for purchase of the engineering equipment.
Mapoteca offers a Software as a Service which uses satellite images to identify elements endangering infrastructure in the field for big areas. Our proposal is to save Money and Time to our clients, reducing costs involved in sending workers to the field. From satellite images, potentially obtained for every place in the world, we create our own processes which makes us different from our competitors. Our team has experience in Business Development, Data Science and Programming. The Co-founders have more than ten years of experience in Energy Sector and Technology, both in Chile and UK respectively.
MatoCURE is a real-time, disposable concrete maturity sensors. It helps construction companies, general contractors and concrete producers to implement a ubiquitous and reliable quality control system, reduce costs, save time and increase safety on a work-site. MatoCURE technology is proven by multiple live deployments in different construction sites: water towers, bridges, stadiums, schools and more. Sensor performs measurements remotely and in real time using LoRaWAN technology, offering secure, low-cost connectivity for the sensors, speeding up construction cycle by 20%. Mato Engineering is seeking for partners and customers to support mutual business growth.
Mento creates smart urban furniture with style, adding value using IoT, while eliminating the need for maintenance and helping to reduce the environmental footprint. Cities are suffering from prohibitively high costs to maintain public spaces. Mento focuses on building superior products that are well designed and durable. The primary competitive advantage is in the drastic reduction of maintenance costs when compared with the current offering in the market. Getting more life out of a well-designed product ensures less vandalism. With our additional of IoT, we generate photo-voltaic energy to feed 2 usb chargers for phones and tablets meanwhile we provide data on occupability, temperature, charged energy and humidity.
Meshcrafts is a software company developing a smart energy management system with focus on charging of electric vehicles. Meshcrafts platform, SmartCharge is an open marketplace connecting all stakeholders in the electric car market, from the EV-driver via owners of a single charging point and owners and operators of large charging infrastructures to grid owners and power companies. By connecting all stakeholders in the e-mobility space Meshcrafts optimizes the use of the infrastructure and delivers the necessary power to the vehicles while balancing the needs of the different stakeholders.
MOAR Stack

COUNTRY Russia
FOUNDED 2016
PHASE OF DEVELOPMENT On the market
NUMBER OF EMPLOYEES 15
WEBSITE www.moarstack.net
CONTACT puzakov@moarstack.net

Full stack protocols for IoT. We reduce time to market from 6 months to 6 weeks for IoT solution providers. Our technology requires fewer resources, which makes it possible to create sensory and control devices faster and easier. We help to build city level wireless sensor and control IoT networks.
NEXUSTECH was established in March 2016. As a specialist company, we do researching, developing and manufacturing communication equipment (Outdoor wireless AP) to produce free Wi-Fi. Through continuous R&I&D we establish expertise and solid related infrastructure. Our main product is “Outdoor wireless AP + MESH All-in-One type”. Amongst our competitiveness we have the following four strengths:

1. The Highest Multi-hop throughput performance—Economical mesh network configuration
2. The integrated AP and MESH
3. The Customized support
4. The competitive price 60% of global brand
NUOS Home Automation

NUOS is a brand with a passion to create IoT products that offer solutions that are beyond smart. Our holistic home and office automation solutions are thoughtful and intuitive. Our products are unlike any other Smart Home or Office products that we see in the market. They are smart, miniature, beautiful and in form-factor of electrical switches enabling us to automate a 3bhk home with 3 hours without rewiring nor civil work! Just snap out the old switches and snap in our smart switches and/or sensors in the same switch plate.

COUNTRY India
FOUNDED 2014
PHASE OF DEVELOPMENT On the market
NUMBER OF EMPLOYEES 20
WEBSITE www.nuos.in
CONTACT neil.savant@nuos.in
Piezo Electric Technology is established in 2000 in Korea where people are unfamiliar with ultrasonic motor, only with the confidence of our technology and trust of our ability. Since the establishment, we have been writing success story of the industrialization with our piezo actuator called “TULA” over the world. We are ready to have a new leap to be a global company in various fields including camera, optical devices, medical devices and bio analysis devices as the fourth industrial revolution. Let’s go together. Thank you.
Playground

COUNTRY Bulgaria
FOUNDED 2012
PHASE OF DEVELOPMENT On the market
NUMBER OF EMPLOYEES 8
WEBSITE www.playgroundenergy.com
CONTACT alexander@playgroundenergy.com

We are motivating kids to play more by creating new and exciting experiences for them on the playgrounds. Our playground equipment is harvesting kinetic energy from kids play and is transforming it into electricity which we use for entertainment of the kids in a form of lights, sounds and wireless connection to other devices.
TEMPUS is a MEMS sensor company that owns MEMS FAB. We succeeded in developing the unique compound type “micro-thermopile” element for the first time in the world, and this micro-thermopile was recognized as the world’s top performance by a public Certificate Authority. TEMPUS has secured performance that is five times as excellent (SNR) as the currently available world’s best thermopile. We have increased production capacity to 7 million units per month, and we’d like to grow into Asia’s best MEMS sensor maker.
Wattnow

COUNTRY Tunisia
FOUNDED 2017
PHASE OF DEVELOPMENT Launched
NUMBER OF EMPLOYEES 9
WEBSITE www.wattnow.io

With an AI based IoT solution, we help businesses and homeowners optimize their energy consumption. Our devices collect consumption and production data and give our customers insights and alerts to anomalies and saving opportunities.
Start up! Worldwide

- Bulgaria
- Croatia
- Czech Republic
- Finland
- Israel
- Norway
- Poland
- Romania
- Russia
- Spain
- Sweden
- Chile
- Uruguay